

PRELIMINARY CASH

State Of New Hampshire Monthly Revenue Focus

Department of Administrative Services

Commissioner Donald S. Hill

June
FY 2002

Monthly Revenue

	<u>FY 02</u>	<u>FY 01</u>	<u>Inc/(Dec)</u>
Gen & Educ	\$ 143.6	\$ 145.8	\$ (2.2)
Highway	\$ 19.0	\$ 15.5	\$ 3.5
Fish & Game	\$ 1.1	\$ 1.4	\$ (.3)

YTD Revenue

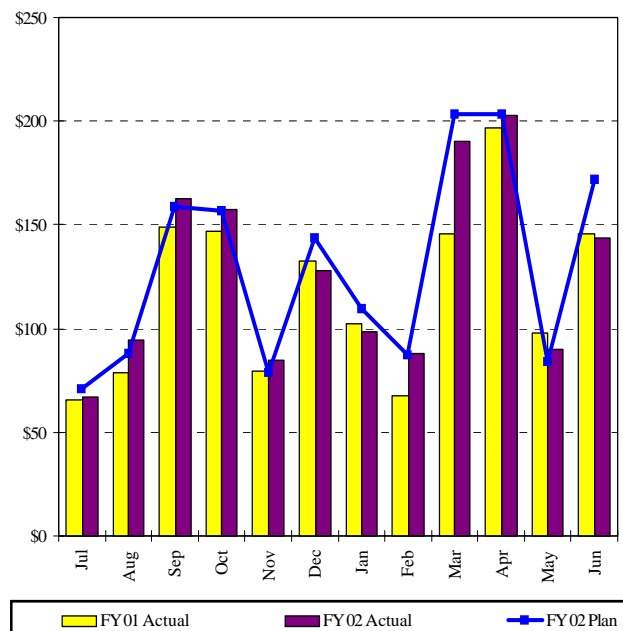
	<u>FY 02</u>	<u>FY 01</u>	<u>Inc/(Dec)</u>
Gen & Educ	\$1,962.4	\$1,826.3	\$ 136.1
Highway	\$ 211.1	\$ 200.5	\$ 10.6
Fish & Game	\$ 8.3	\$ 8.2	\$.1

Current Month Analysis

General & Education Funds	<i>FY02 Actuals</i>	<i>FY02 Plan</i>	<i>Actual vs. Plan</i>
Business Profits Tax	\$ 21.2	\$ 47.4	\$ (26.2)
Business Enterprise Tax	27.4	24.5	2.9
Subtotal	48.6	71.9	(23.3)
Meals & Rooms Tax	13.7	14.7	(1.0)
Tobacco Tax	6.7	8.1	(1.4)
Liquor Sales and Distribution	8.1	8.1	-
Interest & Dividends Tax	9.9	12.2	(2.3)
Insurance Tax	8.7	8.4	0.3
Communications Tax	5.6	5.7	(0.1)
Real Estate Transfer Tax	9.6	9.3	0.3
Estate & Legacy Tax	3.7	4.9	(1.2)
Court Fines & Fees	2.1	1.7	0.4
Securities Revenue	0.3	0.6	(0.3)
Utility Tax	0.4	0.5	(0.1)
Board & Care Revenue	1.0	0.8	0.2
Beer Tax	1.2	1.3	(0.1)
Racing Revenue	0.4	0.3	0.1
Other	3.5	5.3	(1.8)
Transfers from Sweepstakes	9.4	10.6	(1.2)
Tobacco Settlement	-	-	-
Utility Property Tax	4.4	4.7	(0.3)
Property Tax Not Retained Locally	-	-	-
Property Tax Retained Locally	-	-	-
Subtotal	137.3	169.1	(31.8)
Net Medicaid Enhancement Rev	6.3	2.5	3.8
Subtotal	143.6	171.6	(28.0)
Other Medicaid Enhancement Rev to Fund Net Appropriations	-	-	-
Total	\$ 143.6	\$ 171.6	\$ (28.0)

Monthly Unrestricted Revenue

Excluding State Property Tax-Local



All funds reported in Millions and on a Cash Basis

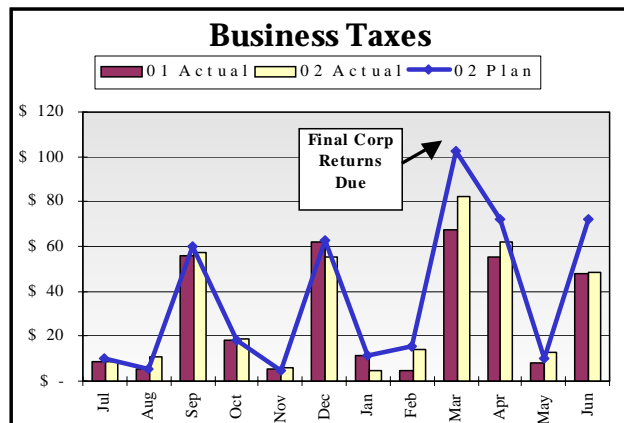
2 NH Revenue Focus - June FY 2002

The revenue basis in this June 2002 Monthly Revenue Report represents **PRELIMINARY CASH** for fiscal year 2002 results. Preliminary accrual reports will be issued in the last week of July and final accrual reports will be available at the conclusion of the audit after year-end accounts receivable and other adjustments are analyzed. The FY 2001 results are on the accrual basis.

Due to the Business Taxes weakening performance, year to date revenue collected from traditional taxes was \$1,839.3 million, falling below plan by \$62.6 million but above prior year by \$111.2 million. Revenue anticipated from the BPT and BET tax rate increases effective July 1, 2001 did not materialize when accompanied with the economic downturn. **Business Taxes** totaled \$382.4 million for the year, which was \$61.5 million below plan but above prior year \$28.1 million. The shortfall in June (2nd quarter estimated payments) was a particular concern, falling \$23.3 million below plan. It is unknown if taxpayers applied their credit carryover from last year's taxes to their second quarter estimate or whether the results represented corporations scaling back their payments due to reduced profitability. To properly allocate this revenue shortfall between the General and Education Funds, the Commissioner of Revenue adjusted the 4th quarter transfer from the budgeted \$37.7 million down to \$20.7 million.

Other fiscal year results included strong performance from the Insurance Tax and Liquor sales. Due to increased insurance premiums, the **Insurance Tax** totaled \$75.3 million, which was \$13.3 million above plan. **Liquor revenue** totaled \$95.3 million, which was \$2.3 million above plan. Taxes collected from Meals and Rooms, I&D and Communications all ended the year below plan. **Meals and Rooms Tax** totaled \$169.9 million (\$6.1 million below); **Interest and Dividends** totaled \$71.4 million (\$5.6 million below); and **Communications Tax** totaled \$62.5 million (\$5.2 million below).

The Department of Health and Human Services (HHS) processed additional Medicaid Proshare transactions in June, which generated a net gain to the State of \$6.3 million. This transaction represents additional claims for FY 2002 under new federal transition rules. The allowability of the FY 2000 retroactive claim processed in March is still unresolved. That revenue was earmarked as a source of funding for the HHS \$14.8 million supplemental appropriations. Pursuant to Chapter 208, Laws of 2002, if this revenue is still in dispute by December 1, 2002, Health Care Funds will be used to cover the appropriations.



Comparison to FY 01

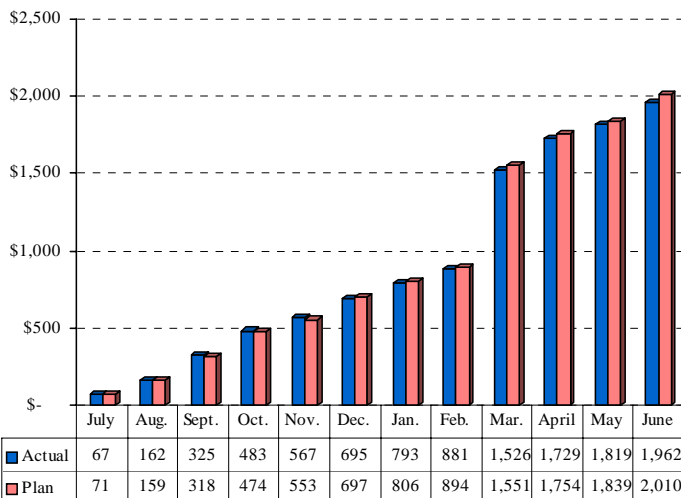
General & Education Funds	Monthly		
	FY02 Actuals	FY01 Actuals	Inc/(Dec)
Business Profits Tax	\$ 21.2	\$ 28.3	\$ (7.1)
Business Enterprise Tax	27.4	22.0	5.4
Subtotal	48.6	50.3	(1.7)
Meals & Rooms Tax	13.7	13.0	0.7
Tobacco Tax	6.7	6.6	0.1
Liquor Sales and Distribution	8.1	7.8	0.3
Interest & Dividends Tax	9.9	12.1	(2.2)
Insurance Tax	8.7	5.2	3.5
Communications Tax	5.6	3.7	1.9
Real Estate Transfer Tax	9.6	6.5	3.1
Estate & Legacy Tax	3.7	7.4	(3.7)
Court Fines & Fees	2.1	(0.3)	2.4
Securities Revenue	0.3	0.4	(0.1)
Utility Tax	0.4	1.6	(1.2)
Board & Care Revenue	1.0	1.3	(0.3)
Beer Tax	1.2	1.1	0.1
Racing Revenue	0.4	0.5	(0.1)
Other	3.5	9.1	(5.6)
Transfers from Sweepstakes	9.4	8.9	0.5
Tobacco Settlement	-	-	-
Utility Property Tax	4.4	4.3	0.1
Property Tax Not Retained Locally	-	-	-
Property Tax Retained Locally	-	-	-
Subtotal	137.3	139.5	(2.2)
Net Medicaid Enhancement Rev	6.3	6.3	-
Subtotal	143.6	145.8	(2.2)
Other Medicaid Enhancement Rev to Fund Net Appropriations	-	-	-
Total	\$ 143.6	\$ 145.8	\$ (2.2)

Year-to-Date			
FY02 Actuals	FY01 Actuals	Inc/(Dec)	% Inc/(Dec)
\$ 159.1	\$ 195.4	\$ (36.3)	-18.6%
223.3	158.9	64.4	40.5%
382.4	354.3	28.1	7.9%
169.9	164.1	5.8	3.5%
84.4	86.4	(2.0)	-2.3%
95.3	89.3	6.0	6.7%
71.4	76.7	(5.3)	-6.9%
75.3	66.4	8.9	13.4%
62.5	49.0	13.5	27.6%
97.4	89.2	8.2	9.2%
57.0	59.3	(2.3)	-3.9%
26.3	23.2	3.1	13.4%
26.1	28.0	(1.9)	-6.8%
6.0	9.7	(3.7)	-38.1%
10.3	13.3	(3.0)	-22.6%
12.2	11.7	0.5	4.3%
4.2	3.9	0.3	7.7%
44.9	47.8	(2.9)	-6.1%
66.7	59.3	7.4	12.5%
45.7	38.7	7.0	18.1%
18.2	15.6	2.6	16.7%
29.0	24.2	4.8	19.8%
454.1	418.0	36.1	8.6%
1,839.3	1,728.1	111.2	6.4%
106.8	85.2	21.6	25.4%
1,946.1	1,813.3	132.8	7.3%
16.3	13.0	3.3	25.4%
\$ 1,962.4	\$ 1,826.3	\$ 136.1	7.5%

Year-to-Date Analysis

General & Education Funds	General		Education		Total		
	Actual	Plan	Actual	Plan	Actual	Plan	Actual vs. Plan
Business Profits Tax	\$ 126.5	\$ 239.0	\$ 32.6	\$ 36.9	\$ 159.1	\$ 275.9	\$ (116.8)
Business Enterprise Tax	122.1	54.5	101.2	113.5	223.3	168.0	55.3
Subtotal	248.6	293.5	133.8	150.4	382.4	443.9	(61.5)
Meals & Rooms Tax	163.4	168.0	6.5	8.0	169.9	176.0	(6.1)
Tobacco Tax	59.8	61.2	24.6	24.8	84.4	86.0	(1.6)
Liquor Sales and Distribution	95.3	93.0	-	-	95.3	93.0	2.3
Interest & Dividends Tax	71.4	77.0	-	-	71.4	77.0	(5.6)
Insurance Tax	75.3	62.0	-	-	75.3	62.0	13.3
Communications Tax	62.5	67.7	-	-	62.5	67.7	(5.2)
Real Estate Transfer Tax	65.0	66.7	32.4	32.8	97.4	99.5	(2.1)
Estate & Legacy Tax	57.0	58.0	-	-	57.0	58.0	(1.0)
Court Fines & Fees	26.3	23.7	-	-	26.3	23.7	2.6
Securities Revenue	26.1	27.5	-	-	26.1	27.5	(1.4)
Utility Tax	6.0	5.4	-	-	6.0	5.4	0.6
Board & Care Revenue	10.3	10.4	-	-	10.3	10.4	(0.1)
Beer Tax	12.2	12.1	-	-	12.2	12.1	0.1
Racing Revenue	4.2	3.8	-	-	4.2	3.8	0.4
Other	44.9	46.0	-	-	44.9	46.0	(1.1)
Transfers from Sweepstakes	-	-	66.7	64.0	66.7	64.0	2.7
Tobacco Settlement	5.7	4.0	40.0	40.0	45.7	44.0	1.7
Utility Property Tax	-	-	18.2	18.8	18.2	18.8	(0.6)
Property Tax Not Retained Locally	-	-	29.0	29.1	29.0	29.1	(0.1)
Property Tax Retained Locally	-	-	454.1	454.0	454.1	454.0	0.1
Subtotal	1,034.0	1,080.0	805.3	821.9	1,839.3	1,901.9	(62.6)
Net Medicaid Enhancement Rev	106.8	95.0	-	-	106.8	95.0	11.8
Subtotal	1,140.8	1,175.0	805.3	821.9	1,946.1	1,996.9	(50.8)
Other Medicaid Enhancement Rev to Fund Net Appropriations	16.3	13.4	-	-	16.3	13.4	2.9
Total	\$ 1,157.1	\$ 1,188.4	\$ 805.3	\$ 821.9	\$ 1,962.4	\$ 2,010.3	\$ (47.9)

Cumulative Unrestricted Revenue



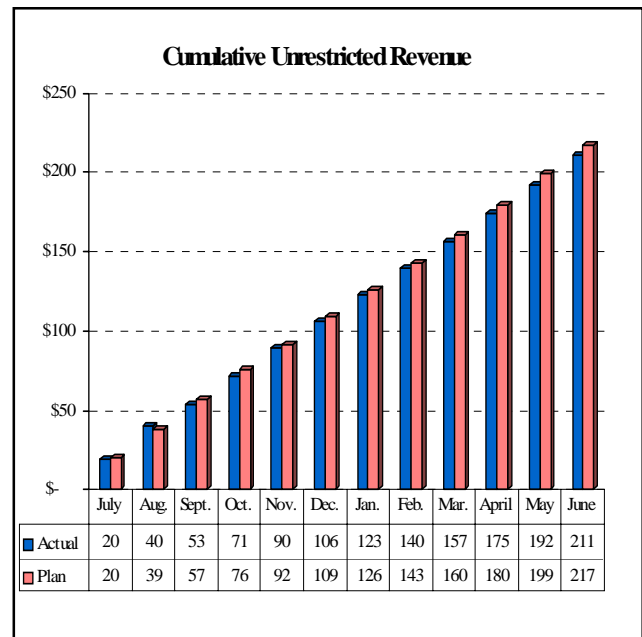
Education Trust Fund Statement of Activity - FY 2002 July 1, 2001 to June 30, 2002

Description	In Millions
Beginning Cash Balance (restated)	\$ (6.7)
Unrestricted Revenue - See above	805.3
Transfers from General Fund Appropriations	65.7
Expenditures	
Education Grants & Adm Costs	(882.9)
Cash Balance June 30, 2002	\$ (18.6)

Year-to-Date Analysis

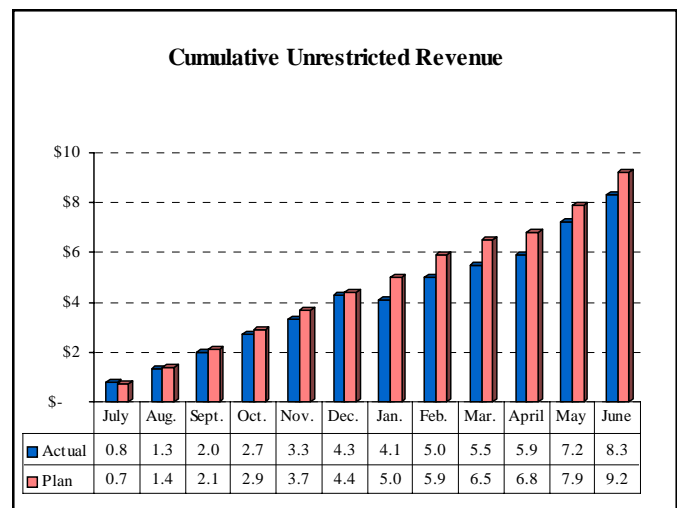
Highway Fund

<i>Revenue Category</i>	<i>FY 02 Actuals</i>	<i>FY 02 Plan</i>	<i>Actual vs. Plan</i>
Gasoline Road Toll	\$ 120.2	\$ 124.0	\$ (3.8)
Miscellaneous	6.0	8.4	(2.4)
Motor Vehicle Fees			
MV Registrations	61.8	59.7	2.1
MV Operators	13.2	14.3	(1.1)
Inspection Station Fees	2.2	2.3	(0.1)
MV Miscellaneous Fees	4.3	4.7	(0.4)
Certificate of Title	3.4	3.4	-
Total Fees	84.9	84.4	0.5
Total	\$ 211.1	\$ 216.8	\$ (5.7)



Fish & Game Fund

<i>Revenue Category</i>	<i>FY 02 Actuals</i>	<i>FY 02 Plan</i>	<i>Actual vs. Plan</i>
Fish and Game Licenses	\$ 7.2	\$ 7.7	\$ (0.5)
Fines and Penalties	0.2	0.1	0.1
Miscellaneous Sales	0.4	0.6	(0.2)
Federal Recoveries Indirect Costs	0.5	0.8	(0.3)
Total	\$ 8.3	\$ 9.2	\$ (0.9)



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